

Sessions

Speakers

Tags

Tracks

Speaker Name



**Nicholas Ivers**

International Sales Manager  
Cornell Pump Company



**Lloyd Spanke**

Manure Regional Sales Manager  
Cornell Pump Company



**Aaron Weiss**

Electrical Project Engineer  
Cornell Pump Company



**Adam Lawler**

Design Engineer | New Product Development  
Cornell Pump Company



**David Haas**

Rental Market Manager  
Cornell Pump Company



**BJ Warren**  
IIoT Sales Manager  
Cornell Pump Company



**Adam Lindeman**  
Project Engineer  
Cornell Pump



**Seth James**  
Test Engineer  
Cornell Pump Company



**Andrew Enterline**  
Engineering Manager  
Cornell Pump Company



**Brandon Yoder**  
Lead Engineering Technician  
Cornell Pump Company



**Bob Jansen**  
Agricultural Market Manager (Retired)  
Cornell Pump Company



**Jordan White**  
Product Development Manager  
Cornell Pump Company



**Bill Schlittler**

Mining Market Manager (Retired)  
Cornell Pump Company



**Jason Davidson**

Western Regional Sales Manager  
Cornell Pump Company



**Marcus Davi**

Vice President of Sales and Marketing  
Cornell Pump Company

Nick Ivers is the International Sales Manager for Cornell Pump, and has been with Cornell since 2018. Prior to this position, Nick was the SW Agricultural Regional Manager for Cornell. Ivers has more than seven years of experience in the pump industry, selling into the construction, agricultural, mining, and municipal markets. He has worked in business development, regional sales management, inside sales, and original equipment manufacturing. Fluent in French, Ivers also has a working knowledge of Arabic.

Lloyd Spanke is Cornell Pump's regional sales manager for manure products across the Midwest. Spanke has been with Cornell nearly 15 years. He brings a wealth of pump knowledge from practical applications in the field, to sizing and metallurgy considerations. He started in the municipal department at Cornell but transitioned more than a decade ago to agricultural applications. He is very adept at manure pumping and works with the largest OEMs across the country for their pumping needs. Before joining Cornell, Lloyd spent 30 years in residential and commercial construction management.

Aaron Weiss is the Electrical Project Engineer for Cornell Pump, where he designs predictive and preventative applications for pump failure as part of our IIoT initiative. Previously, Weiss worked at

Google and Motorola, among other companies. He graduated from the University of Colorado at Boulder with a B.S. in Physics, with concentrations in Electrical Engineering and Embedded Systems.

Adam Lawler is an Engineer for Cornell Pump's New Product Development Group, joining the company in June 2020. Lawler received his B.S. in Mechanical Engineering from Oregon State University. Previously he designed breweries for the craft beer industry. In that role, Lawler focused on selecting appropriate equipment such as pumps and heat exchangers, and integrating them into a piping system that he designed.

David Haas is a pump professional with decades of experience, working for companies throughout the West Coast and Mountain West. He joined Cornell Pump in 2014 as rental market manager. He oversees sales of pumps utilized mainly in engine-driven packages for OEMs across the country. At previous positions he was involved not only in rental pump sales, but also industrial and agricultural applications.

BJ Warren has been with Cornell Pump for three years, first as an agricultural applications engineer, and since March 2019 as the IIOT Sales Manager. He has more than 10 years' experience in engineering fabrication for a number of west coast manufacturing companies. He is a San Jose State graduate, with a mechanical engineering bachelor's degree.

Adam Lindeman is a mechanical engineer specializing in Industrial Internet of Things (IIOT) applications. He graduated Portland State University with a B.S. in Engineering. Prior to joining Cornell in 2018, he was a software system engineer, who traveled the world for a utility integration company.

Seth James started work for Cornell in June of 2018 in the test lab. After a year, he started work as a Design Engineer. James received a Bachelor of Science degree in Engineering from Oregon State University.

Andrew Enterline is the Engineering Manager for Cornell Pump, and the chief speaker of Virtual Pump School. Enterline graduated from the University of Portland with a B.S. in Mechanical Engineering. He has spent nearly 15 years with Cornell, earning his Professional Engineer certification in 2014.

Brandon Yoder began his career with Cornell pump as a pump assembler. Working nearly a decade in the shop, and rising to lead assembler, gave him a great perspective on pump design. In 2018, he transitioned into the engineering department as an Engineering Technician. In the engineering department Brandon is responsible for all manual creation, processes warranty evaluations, works at least one week a month out in the field for training service, is featured in many of our YouTube videos, and helps in creating the new innovative designs for Cornell's pumps.

Jansen first joined Cornell Pump in the late 1980s, after having served at several retail irrigation companies. Bob was destined for pumps—having grown fond of them at Oregon State University, where he received a Bachelor of Science in Agricultural Engineering Technology. Jansen worked at Cornell for several years, and then took a position with a distributor, returning as Cornell's Agricultural Market Manager in 2006.

Jansen has been very involved with the Irrigation Association, as a longtime Certified Irrigation Designer, and as an instructor at the IA Irrigation Show, lecturing on pump design and operation. Jansen has also been instrumental in Cornell Pump's Pump Schools for decades as a presenter and MC.

He semi-retired from Cornell in July of 2020, and comes back to virtual pump school as a speaker and mentor.

Jordan White is the Product Development Manager in the engineering department of Cornell Pump. He joined the company in 2017 and has moved up from design and project engineer into his role. Prior to working at Cornell, he was project engineer for a brewing equipment manufacturer. He graduated from Oregon State University with a BS in Mechanical Engineering.

Bill Schlittler, PE is a pump professional with more than 40 years of pumping, mining, aggregate, and slurry experience. A graduate of Missouri S&T, Schlittler retired as Cornell Pumps Mining Market Manager in 2017, and since then has consult on Cornell projects part-time.

Prior to joining Cornell, he was in international sales, engineering, and service for some of the largest pump manufacturers of mining equipment in the world.

He is so avidly interested in slurry and finding the right pump, he even created a pump-sizing program that uses the slurry parameters while with Cornell, called SlurryCor.

In his (semi) retirement he enjoys traveling, hiking, skiing, and visiting family with his wife.

Jason Davidson is pump professional with more than 25 years' experience as a distributor and as manufacturers' sales team manager. A keynote speaker at various international conferences, Jason has traveled the world selling pumps and building relationships. He joined Cornell Pump in 2015

Marcus Davi is Vice President of Sales at Cornell Pump and is responsible for all sales and engineering functions at the company. He has been with Cornell Pump nearly 10 years. Before his time at Cornell, Marcus worked at other companies within the Process Technologies group of Roper Technologies, living and working in the UK, Singapore, Dallas, Atlanta and beyond. He has a BS in Mechanical and Aeronautical Engineering from UC Davis.